

REVENUE CYCLE MANAGEMENT

You could be losing money. We'll show you how much – and how to fix it!

WHAT IS REVENUE CYCLE MANAGEMENT?

You understand what your monthly revenue is, **however**, do you understand what it should be? Our Revenue Cycle Management (RCM) service will reveal how much you are missing each month, why, and how to fix it.

REVENUE CYCLE MANAGEMENT IN ACTION

Our three-step analysis process is simple, yet effective:

STEP 1: Spot Analysis. We perform a spot analysis to reveal projected monthly lost revenue and determine if a more comprehensive review is warranted.

STEP 2: Comprehensive Analysis. We leverage our proprietary process in performing a deep and comprehensive analysis of your entire resident case load, including capturing any immediate medication and ancillary services updates and at change of condition.

STEP 3: Recommendation. Based on our analysis, we will provide a site-level summary report, an individual resident variance report, and any additional recommended actions to capitalize on opportunities.





RETENTION

Partner with your care team to ensure that care delivery is aligned with care revenue to support proper profitability and staffing models.



EXPERIENCE

Enhance the resident experience by utilizing consistent processes in determining care package levels with an unbiased thirdparty.



REVENUE

Align care delivery to generate appropriate revenue decreasing variances that disrupt profitability.